



Professor Elisabetta Iossa

08/03/2022

**Commissioner
Autorità Garante della Concorrenza e del Mercato (AGCM)**

Personal webpage: <https://sites.google.com/site/profelisabettaiossa/>

I APPOINTMENTS

Current Appointments:

1/02/2022-present *Member, Autorità Garante della Concorrenza e del Mercato (AGCM)*

Other Current Appointments

12/2010-present *Full Professor of Economics, Univ. of Rome Tor Vergata (on leave)*
2016-present *Research Fellow, Centre for Economic Policy Research, C.E.P.R. (London)*
2015-present *Research Fellow, C.E.I.S (University of Rome Tor Vergata)*
2018-present *Research Fellow, GREEN Center (Bocconi University).*
2018-present *Executive Committee: European Association of Researchers in Industrial Economics*

Past appointments

09/2019-31/1/2022 *Coordinator, M.Sc. European Economy and Business Law, Univ. of Rome Tor Vergata.*
03 2021-31/1/2022 *Member Albo Camera Arbitrale, Autorità Nazionale Anticorruzione ANAC.*
2018--31/1/2022 *Associate Editor: Journal of Public Procurement*
2018--31/1/2022 *Editorial Board: Annals of Public and Cooperative Economics*
2015--31/1/2022 *Advisory Board: Journal of Industrial and Business Economics*
2019-31/1/2022 *Advisory Board: Rivista di Politica Economica, Confindustria.*
04-2020-31/1/2022 *Technical Committee "Finanza e Appalti" PIARC Italia.*
04/2020-08/2021 *Scientific Committee Chair, 48th Annual Conference of the European Association for Research in Industrial Economics (EARIE).*
03/2013-2020 *Coordinator, Proxenter, Center for Research in Public Procurement and Supply Chain.*
11/2006- 2010 *Associate Professor of Economics, Univ. of Rome Tor Vergata.*
09/2004-2010 *Full Professor in Economics, Brunel University (West London, UK).*
09/2002-2004 *Senior Lecturer in Economics, Brunel University, (West London, UK).*
02/1999-2002 *Lecturer in Economics, Brunel University, (West London, UK).*
01/1998-1999 *Maitre de conférences, University of Liege (Belgium).*
Suppléant, Université Libre de Bruxelles (Belgium).
01/1997-1998 *T.M.R. Marie Curie European Commission, ECARES Université Libre de Bruxelles.*

H.index= 25; i10-index: 39; Citations Google Scholar: 3211; Repec: Top 5-7% Italian Economists

Selected Publications: Games and Economic Behavior (2015), Economic Journal (1998), Journal of the European Economic Association (2014, 2022), International Journal of Industrial Organization (2002, 2015), Journal of Economics and Management Studies (forthcoming), Journal of Industrial Economics (1999), Journal of Law, Economics & Organization (2020), Journal of Public Administration Research and Theory (2011), Journal of Public Economics (2006), Rand Journal of Economics (2004, 2012, 2012), Review of Economic Studies (2021).

Selected Adviser/Technical Committees: UK Competition Commission, DG Connect European Commission, DG Grow European Commission, European Bank for Reconstruction and Development, Financial Service Authority UK, Italian Construction Association, JRC European Commission, Organisation for Economic Cooperation and Development, UK Office of Fair Trading, IFAD-United Nations, Inter-American Development Bank, World Bank, Road National Association.

II RESEARCH

Publications: Articles in International Journals

1. Cottini, Elena, Ghinetti, Paolo, Iossa, Elisabetta, Sacco, Pierluigi (2022), Stress, Effort and Incentives at Work. *Forthcoming, Oxford Economic Papers*. (VQR: A).
2. Iossa, Elisabetta, Rey Patrick and Mike Waterson (2022): Organizing Competition for the Market. *Journal of the European Economic Association*, 20(2). (VQR: A).
3. Decarolis, Francesco, Gaetan de Rassenfosse, Leonardo Giuffrida, Elisabetta Iossa, Vincenzo Mollisi, Emilio Raitieri, Giancarlo Spagnolo (2021) "Buyer Role in Innovation Procurement". *Journal of Economics and Management Studies*, 30(4): 697-720. (VQR: A).
4. De Chiara Alessandro and Elisabetta Iossa (2021), "Setting the Budget for Targeted Research Projects", *The B.E. Journal of Economic Analysis and Policy*, 21(3) 1013-1034.
5. Iossa Elisabetta, Rey Patrick and Yeon-Koo Che (2021) "Prizes vs Contracts as Incentives for Innovation" *Review of Economic Studies*, 88, 2149–2178 (VQR: A).
6. Decarolis, Francesco, Giuffrida, Leonardo, Iossa, Elisabetta, Mollisi Vincenzo and Giancarlo Spagnolo "Bureaucratic Competence and Procurement Outcomes" (2020), *Journal of Law, Economics and Organization*, 36(3): 537-597. (VQR: A)
7. Buccino Giulia, Iossa, Elisabetta, Raganelli, Biancamaria and Mate Vincze (2020), "Competitive Dialogue: An Economic and Legal Assessment" *Journal of Public Procurement*, 20(2): 163-185.
8. Iossa, Elisabetta and Mike Waterson (2019) "Maintaining Competition in Recurrent Procurement Contracts: The Case of London Bus Tendering". *Transport Policy*, Vol. 75: 141-149. (VQR: A)
9. Iossa, Elisabetta, Biagi, Federico and Valbonesi Paola (2018) Pre-commercial Procurement, Procurement of Innovative Solutions and Innovation Partnerships in the EU: Rationale and Strategy. *Economics of Innovation and New Technology*, 27 (8): 730-749. (VQR: B)
10. Iossa, Elisabetta and Stephane Saussier (2018), Public Private Partnerships in Europe for Building and Managing Public Infrastructures: An Economic Perspective. *Annals of Public and Cooperative Economics*. (Invited paper). Vol. 89, 1: 25-42.
11. Iossa, Elisabetta and David Martimort (2016), "Corruption in PPPs, Incentives and Contract Incompleteness". *International Journal of Industrial Organization*, 44: 85–100. (VQR: A)
12. Iossa, Elisabetta and David Martimort (2015), "Pessimistic Information Gathering," *Games and Economic Behavior* 91, 75 – 96. (VQR: A).
13. Iossa, Elisabetta and David Martimort (2015), "The Simple Micro-Economics of Public Private Partnerships. *Journal of Public Economic Theory*, Volume 17, (1), 4–48.
14. Iossa, Elisabetta and Patrick Rey (2014), 'Building Reputation for Contract Renewal: Implications for Performance Dynamic and Contract Duration, *Journal of the European Economic Association*, 12(3), 549–574. (VQR: A).
15. Iossa, Elisabetta and Bruno Jullien (2012), 'The Market for Lawyers and the Quality of Legal Services', *RAND Journal of Economics*, 43 (4), 677-704 (VQR: A).
16. Iossa, Elisabetta and David Martimort (2012), "Risk Allocation and the Costs and Benefits of Public-Private Partnerships," *RAND Journal of Economics*, 43(3): 442-474 (VQR: A).
17. Iossa, Elisabetta and Francesca Stroffolini (2012), 'Vertical Integration and Costly Demand Information in Regulated Network Industries', with, *Review of Industrial Organization*, 40(4): 249-271.
18. Georgellis, Yannis; Iossa Elisabetta and Vurain Tabvuma (2011), 'Crowding Out Public Sector Motivation,

with and, **Journal of Public Administration Research and Theory**, 21(3): 473-493. (VQR: A).

19. Bennett John, Iossa Elisabetta and Gabriella Legrenzi (2010), 'Commercial Activity as Insurance: the Investment Behavior of Non-Profit Firms', **Annals of Public and Cooperative Economics**, 85(3): 445-465.
20. Bennett John and Iossa Elisabetta (2010) 'Contracting Out Public Service Provision to Non-for-profit Firms', **Oxford Economic Papers**, vol. 62 (4): 784-802. (VQR: B)
21. Iossa Elisabetta and Giuliana Palumbo (2010), 'Overoptimism and Lender Liability in the Consumer Credit Market', **Oxford Economic Papers**, 62(2): 374-394. (VQR: B)
22. Iossa Elisabetta, Martimort David and Jérôme Pouyet (2008), 'Partenariats Public-Privé: Quelques Réflexions,' with, **Revue Economique**, 59 (3): 437-449.
23. Iossa Elisabetta and Giuliana Palumbo (2007) "Information Provision and Monitoring of the Decision-maker in the Presence of an Appeal Process;" **Journal of Institutional and Theoretical Economics**, 163(4): 657-682.
24. Bennett John and Iossa Elisabetta (2006). "Building and Managing Facilities for Public Services" **Journal of Public Economics**, 90 (10-11): 2143-2160. (VQR: A).
25. Bennett John and Iossa Elisabetta (2006). "Delegation of Contracting in the Private Provision of Public Services", **Review of Industrial Organization**, 29 (1-2): 75-92. Special Issue on Public-Private Partnerships.
26. Iossa Elisabetta and Francesca Stroffolini (2005), "Price cap Regulation, Revenue Sharing and Information Acquisition", **Information Economics and Policy**, 17: 217-230.
27. Iossa Elisabetta and with Patrick Legros (2004) "Auditing and Property Rights", **RAND Journal of Economics**, 35: 356-372. (VQR: A).
28. Iossa Elisabetta and Giuliana Palumbo (2004) "Product Quality, Lender Liability and Consumer Credit", **Oxford Economic Papers**, 56, pp. 331, 343. (VQR: B)
29. Bennett John, Iossa Elisabetta and Gabriella Legrenzi. (2003) "The role of commercial non-profit organisations in Public -Private Partnerships", **Oxford Review of Economic Policy**, vol. 19 (2), pp. 335-347. Eds. Paul Grout and Margaret Stevens. (VQR: B).
30. De Fraja, Gianni and Elisabetta Iossa (2002) "Competition among universities and the emergence of the elite institution", **Bulletin of Economic Research**, 54: 275-293.
31. Iossa Elisabetta and Francesca Stroffolini (2002) "Price Cap Regulation and Information Acquisition", **International Journal of Industrial Organization**, 20(7): 1013-1036. (VQR: A).
32. Iossa Elisabetta (1999) "Informative Externalities and Pricing in Regulated Multiproduct Industries", **Journal of Industrial Economics**, 47(2): 195-219. (VQR: A)
33. De Fraja, Gianni and Elisabetta Iossa (1998) "Price Caps and Output Floors: a Comparison of Simple Regulatory Rules". **Economic Journal**, 108, n.450: 1404-1421. (VQR: A)

Publications: Articles in Italian Journals

34. Carboni C., Iossa, E. and Gianpiero Mattera, (2018) Barriers to Foreign Firms in International Procurement: A Review. **Journal of Industrial and Business Economics**, 45(1): 85-107. Special Issue on "Public Procurement: New Theoretical and Empirical Developments".
35. Iossa Elisabetta (2015) "Contract and Procurement Design for PPPs in Highways: The Road Ahead" – **Journal of Industrial and Business Economics**, 42(3), 245-276.
36. Iossa Elisabetta and Federico Russo (2009) "Potenzialità e criticità del Partenariato Pubblico Privato in Italia", **Rivista di Politica Economica**, (invited paper), pp. 125-158.

37. Iossa Elisabetta (2009) "L'allocazione del Rischio e la Struttura degli Incentivi nel Partenariato Pubblico Privato", In "Il Finanziamento di Infrastrutture in Italia, Ed: A. Macchiati, G. Napolitano, **Il Mulino**.
38. Iossa Elisabetta (1999) "Price versus Output Regulation under Asymmetric Information on Demand", **Rivista Italiana Degli Economisti**, vol. IV, n.3 pp.359-374.
39. Iossa Elisabetta (1998) "Regolamentazione del prezzo in presenza di asimmetria informativa sulla domanda", **Economia e Politica Industriale**, vol. 99, pp.99-120.
40. Iossa Elisabetta (1996) "Competition Ownership And Efficiency: An Empirical Analysis Of The European Airline Industry", **Rivista di Diritto Finanziario e Scienza delle Finanze**, LV, 3, I, pp. 391-401.
41. Iossa Elisabetta (1994) "Benessere sociale e tipo di imprese: un confronto tra configurazioni industriali". **Economia Pubblica**, vol. 3.

Publications: Chapters in Books

42. Decarolis, F.Giuffrida, L.M. E. Iossa and V. Mollis (2021) The role of buyer competence In Oriana Bandiera, Erica Bosio, Giancarlo Spagnolo [Procurement in Focus: Rules, Discretion, and Emergencies](#), CEPR e.book
43. Iossa Elisabetta (2016), Innovation Through Innovative Partnerships, in Public Procurement Policy, in *Public Procurement Policy* Edited by Gustavo Piga and Tunde Tatrai. **Routledge**, 2016.
44. Iossa Elisabetta, Giancarlo Spagnolo and Mercedes Vellez (2013) The Risks and Tricks in Public-Private Partnerships, in "Recent Advances in the Analysis of Competition Policy and Regulation", Edited by Yossi Spiegel and Marin Peiz, **Nowpublishers**, 2014, 455-489. IEF Working Paper n. 64 .
45. Iossa Elisabetta and David Martimort (2013) "Corruption in Public-Private Partnerships,' In Piet de Vries and Etienne B. Yehoue (Eds), *The Routledge Companion to Public-Private Partnerships*, **Routledge**, Chpt. 9 pp. 205-225.
46. Iossa Elisabetta and David Martimort (2011) 'The Theory of Incentives Applied to the Transport Sector,'. *A Handbook of Transport Economics*, **Edgar Elgar**, Edited by André de Palma, Robin Lindsey and Emile Quinet, et Roger Vickerman, 2011.
47. Iossa Elisabetta (2007) 'Public Private Partnerships and the Bundling of Project Phases'. In '*Servizi pubblici. Nuove tendenze nella regolamentazione, nella produzione e nel finanziamento*'. Edited by Massimo Marrelli, Fabio Padovano, Ilde Rizzo. **FrancoAngeli Editore**, Milano.
48. Albano, Giacomo Calzolari, Federico Dini. Elisabetta Iossa and Giancarlo Spagnolo (2006). Procurement Contracting Strategies'. In N. Dimitri, G. Piga and G. Spagnolo (Eds.). *Handbook of Procurement*, **Cambridge University Press**.

Completed Papers

49. Iossa, Elisabetta Loertscherz Simon Marx Leslie M. and Patrick Rey (2021) "What to do in the face of bid rigging", earlier version "Collusive Market Allocations" *CEPR Discussion Paper 14563 Mimeo*.
50. Burguet Roberto, Iossa, E, and Giancarlo Spagnolo. Cartels and Bribes. *CEPR Discussion paper 16481. Submitted*.
51. Camboni, Riccardo, Corazzini, Luca, Iossa, Elisabetta, Valbonesi, Paola. Bid Preferences as Incentives for Innovation: Experimental Evidence, 2018. *Mimeo*.
52. De Chiara Alessandro and Elisabetta Iossa (2018): Procurement vs Grants as Innovation Policy CEPR Discussion Paper 13664.
53. Cottini Elena, Paolo Ghinetti, Iossa, Elisabetta and Pierluigi Sacco (2018), Stress and Incentives at Work. *Revise and Resubmit, Oxford Economic Papers*.

54. 'Contracts as Threats: on a Rationale For Rewarding A while Hoping For B, with Giancarlo Spagnolo (University of Rome Tor Vergata, Stockholm School of Economics and CEPR), December 2009. SSRN CEIS Discussion Papers 147. *CEPR Discussion paper* January 2011, 8195. Revised 2013.
55. Arbitration vs Court, 2008, revised 2011.
56. Iossa, Elisabetta; Raganelli Biancamaria and Federica Marconi (2022), "Appalti e Turbative: Corruzione, Cartelli e Criminalità nella lentezza della Corte di Cassazione.

III OTHER RESEARCH ACTIVITIES

Selected invited Lectures and Keynote:

- Expert Panellist, OECD, Roundtable on *Competition-for-the-market*; Global Forum on Competition, OECD, Paris (December 2019).
- Invited Session Speaker: Frontiers in Theoretical IO. XXXIV Jornadas de Economía Industrial (Madrid, September 2019), *Collusion by Market Allocation*.
- Invited Session Speaker: *Public Procurement of Innovation: Rationale, Design and Impact*, Universitat Autònoma de Barcelona. PHD Conference, 19 June 2019.
- Keynote Lecture: Nordic Workshop On Industrial Organization (Norio Xi), Stockholm School of Economics 10–11 June 2019, *Public Procurement of Innovation*.
- Invited Speaker: Public Procurement of Innovation: Rationale, Design and Impact, 8th ZEW/MaCCI Conference on the Economics of Innovation and Patenting. (May, 2019 Mannheim)
- Il ruolo delle Infrastrutture. Il Governo dell'Economia in Europa, Senato della Repubblica, 20 settembre 2018. Organized by Partito Democratico.
- World Bank Argentina: "Better Investment Better Services. Measuring and Evaluating Public Procurement, (Buenos Aires, June 2017). Cancelled.
- Bank of Italy, "Come la Qualità della Stazione Appaltante Incide sui Contratti Pubblici", Workshop "Public procurement: partecipazione qualità ed efficienza" (March 2017).
- Keynote Lecture: Public Private Partnerships: Where Do We Stand? Icare3 Conference, in Perm, Russia (September 2015).
- Keynote Lecture: Procuring Innovative Projects. Workshop "Public-Private Partnerships: Design and Deliberation" in Perm, Russia (September 2015).
- FAO, United Nations, "Procuring Innovation" (March 2015).
- IFAD, United Nations, "Procuring Innovation" (January 2015).
- OECD, The Organisation for Economic Cooperation and Development: Public hearing at the OECD country Roundtable on Public Private Partnerships (June 2014)
- Invited Lecture: "La spesa pubblica per appalti come incentivo all'innovazione nell'Unione Europea," Workshop on L'efficienza nella spesa pubblica: un focus sui contratti pubblico-privati, Ricerca e Istituzioni a confronto, University of Padua.
- European Commission, DGMRKT: "Corruption in Public Procurement", November 2013;
- Keynote Lecture: Workshop on the Economics of Procurement, Södertörn University VTI, 2013
- Workshop on Public Procurement and Sustainable Growth, CEPR U Padova, Venice October 2011;
- Public Private Partnerships, Rome May 2011;
- European Centre for Health Assets and Architecture (ECHAA) and European Observatory on Health Systems and Policies Comparative Conference on "PPP models in a time of recession: the options for decision-makers" (Berlin, November 2009);
- Chaire Bernard Van Ommeslaghe Conference, "Emerging Competition Issues in the Procurement of Infrastructure Services," ECARES, Brussels (February 2009).
- II UBC Workshop on Public Private Partnerships, Vancouver (December 2007).
- European School on New Institutional Economics, ESNIE, Ajaccio 'The Economics of Public Private Partnerships' (May 2007).

- **Keynote Lecture:** Workshop on Privatisation and Partnership, CMPO, University of Bristol, (November 2006). Annual Conference of the Italian Society of Public economics
- “Public-Private Partnerships in the Provision of Public Services”, Pavia, (September 2006). ‘
- Risks and Opportunities in Public Private Partnerships’, Italian Procurement Agency CONSIP, Rome (June 2006).
- A Conference on Public Private Partnership and Regulation in Infrastructure Services, NCAER, New Delhi (April, 2006).
- International Workshop on Public Private Partnerships. Universite’ Paris 1, Sorbonne (October 2004).

Honours, Grants, Fellowships. PRIN 2017 Grant 2017Y5PJ43_001 (125.348 Euro) *Procuring Innovation: potential impact and rationale*, Minister of higher Education (March 2020 - present), 2015-2016 “Bando Doppia Cattedra” (23.000€). Principal Investigator; Grant, University of Padua, 2013, 2014; II Best Publication CEIS Prize (1500€), 2013; III Best Publication CEIS Prize (500€), 2013; 1/4/2010 – 31/03/2012. “Competition, Contracts and Framework Agreements in Regulation and Public Procurement”. Italian Ministry of the University and Research (39.322€); NUFFIELD FOUNDATION GRANT 2010-2011: “Relational Contracts in Public Procurement (£6500); Principal Investigator; II Best conference paper (500\$) at II International Public Procurement Conference, Rome, 2006; 2004-2005 PRIN GRANT Italian Ministry of Education, University and Research “Regulation of Public Utilities; E.S.R.C. Economic and Social Research Council, Grant R/000/22/3811 “Public-Private Partnerships: an Incomplete-Contract Approach” (£40.000), Report: “Outstanding”; 2003 PRIN GRANT Italian Ministry of Education, University and Research, “Regulation of Public Utilities”, 2003-04; Brunel University, grant for appointment of a research fellow (20.000€); Principal Investigator; E.S.R.C. New Scholar, C.E.P.R. 2000-04; 2001-2002; BRIEF AWARD, Lender liability for connected loans, Brunel University. (£5.000); MARIE CURIE TRAINING GRANTS for Post-doctoral research, Grant ERBFMBICT972396. (59.364 ECU) on “Regulation and Information Acquisition”; 2008; 1997 Post doctoral scholarship, University of Naples (5m Italian Lira).

Visiting Positions: Dept Economics, Università Cattolica del Sacro Cuore, a.y. 2017-2018; Dept Economics, Harvard, April-June 2016, EIEF Permanent visitor, Visiting Professor Toulouse Sept 2008, Toulouse; February 2007, Visiting Professor, IDEI, University of Toulouse; January 2007, Visiting Professor, ATOM Centre, Sorbonne, Paris; March to July 2006 Visiting Professor, University Tor Vergata, Rome; January and February 2006, IDEI, University of Toulouse; May and June 2004, Visiting Professor, Ente Einaudi, Rome; June and September 2003, University of Bristol; April 2001 and April 2002, European University Institute, Florence; January 2001, ECARES, ULB Brussels; January 2000 and July 2000 European University Institute, Florence.

Scientific Committees, Conferences: European Association for Research in Industrial Economics (EARIE) Scientific Committee (2018-present); EEA 2020 programme committee (2020), 4th CEPR/EBRD/Economics of Transition and Institutional Change Symposium on "The Economics of Industrial Policy" (London 2020); CRESSE associate (2018-present); 22nd Society for Institutional & Organizational Economics, SIOE, Program Committee (Montreal 2018) Second workshop on Public Private Interaction: Design and Deliberation, HSE-NRU Perm (November 2016). World Conference on Transport Research, WCTR, Conference Rio de Janeiro (July 2012); Annual Conference of the European Association of Research in Industrial Economics, EARIE (Milan, 2014, Rome, September 2012; Stockholm 2011); CEPR – ECARES - GRASP – Univ. of Padova, Conference on Public Procurement and Sustainable Growth, Venice (October 2011); 18th Annual Conference of the European Association of Environmental and Resource Economists EAERE 2011 (July 2011), Rome Tor Vergata; International Conference on Infrastructure Economics and Development, IDEI-Toulouse and the World Bank (January 2010). Theoretical and Applied Economics Programme Committee for the European Meeting of the Econometric Society Meeting (Vienna 2006, Budapest 2007). **Editorial Board:** Journal of Public Procurement (2018-2022) Rivista di Politica Economica (2009-2022); Annals of Public and Cooperative Economics (2016-2018; 2019-2021). Advisory Board Journal of Industrial and Business Economics (2014-2017; 2017- 2022), Economic Policy (2012-2014).

IV. SELECTED EXPERT ADVISER

Study on the value of Innovation Partnership. **DG Grow European Commission**. (Tender 922/PP/GRO/IMA/21/2124/12045). Contract terminated upon AGCM appointment.

Award Criteria in Public Procurements in the EU above and below Threshold. Subcontractor for **ECORYS** "Providing data and analysis relating to the impact of the level of thresholds applicable under the public procurement directives" **European Commission**. Contract terminated upon AGCM appointment.

Technical Committee, Road National Association **PIARC**. 2020-2021.

Product and External Services Consultant, Analysis of transparency and integrity principles in infrastructure, **Inter-American Development Bank (IADB)**, 2020.

"Competition for the market: tackling the incumbency advantage", Expert report, **Organisation for Economic Co-operation and Development, O.E.C.D** (November 2019). OECD Papers, Global Forum on Competition. DAF/COMP/GF(2019)10. Contract number 500085024.

Studio su una transazione finanziaria svoltasi in presenza di incertezza ed asimmetria informativa, **Bonelli Erede Lombardi Pappalardo**, 2019.

"Buyer Quality and Procurement Outcomes " - Laboratorio ASPI Autostrade per l'Italia, **Bocconi University** 2017.

"Public Procurement as Demand-Side Innovation Policy: Rationale and Strategy", commissioned by the **Joint Research Centre of the European Commission (JRC)** in Seville. September 2015. Order number: IPTS.B154345.

Technical assistance to the Moldovan Competition Council – Market studies and Related Training and Advocacy. Sponsored by the **European Bank of Reconstruction and Development (EBRD)**. In collaboration with Learlab.

"Direttiva Anticorruzione": Answer to public consultation from MEF (Minister of Economics). April 2015

"Linee guida in materia di tutela del dipendente pubblico che segnala illeciti (c.d. whistleblower)": Answer to public consultation from MEF A.N.A.C., (Anti-corruption Authority) March 2015.

"Contract and Procurement Design for PPPs in Highways: The Road Ahead" - Laboratorio ASPI Autostrade per l'Italia, **Bocconi University** 2015.

"Quantifying the impacts of PCP procurement in Europe based on evidence from the ICT sector" (SMART number: 2014/0009). Contract number 30CE -06337188/00-35 (58.949€) **European Commission DG Connect**, 2014.

"Behavioural Responses to Privacy Visceral Notices (B.R.E.V.E.)", **European Commission DG-JRC Information Society Unit** (IS). Contract number 153752-2013 (55.065€). Project Coordinator, 2013.

"Competition Issues in Public Private Partnership", Paper prepared for Hearing on PPP at **Organisation for Economic Co-operation and Development, O.E.C.D.** (16th June 2014). OECD, DAF/COMP/WP2/WD(2014).

Economist, Institutional Working Group for drafting a Standardized Contract for Public Private Partnerships in Italy: Group coordinated by **A.N.C.E.** (National Association of Construction Companies).

"Assessment of the Potential for a PPP for Building and Operating Students' Accommodation for the Universities in Rome", **Lazio Adisu**, 2011.

Policy report: The Potential Benefits and Costs of Public Private Partnerships in the Transport Sector with an Application to the Turkish PPP Law, with David Martimort **The World Bank**, 2011.

Partner, **Advanced Procurement Ltd. Research and Consultancy in public procurement**. 2009-2011

Expert adviser for **Centre for Strategy and Evaluation Services**. Project: Analysis of sectors concerned by service concessions in the framework of the impact assessment of possible EU legislation on service concessions, 2009.

Consultancy services in relation to the Inquiry into the leasing of rolling stock (ROSCOs). **United Kingdom Competition Commission** 2008 (CC 1025).

Policy report: Best Practices on Contract Design in Public-Private Partnerships, with Giancarlo Spagnolo and Mercedes Vellez, **The World Bank**, 2007.

Policy report: "Contract Design in Public-Private Partnerships, with Giancarlo Spagnolo and Mercedes Vellez, **The World Bank**, 2007.

Policy report: "Modelling Changes to Consumer Welfare Caused by Reduced Price Transparency", **Financial Service Authority, UK** Occasional Paper 26, UK, August 2007.

'Policy report: "Measuring Consumer Detriment under Conditions of Imperfect Information", with John Hunter, Christos Ioannidis and Len Skerratt. **Office of Fair Trading, UK** Research Paper 20, October 2001.

VII EDUCATION

1993-97 Doctorate in Economics (Ph.D. in Economics), University Federico II of Naples (with distinction). Thesis: "Optimal regulatory mechanisms under asymmetric information on demand". Supervisor: Massimo Marrelli. 4/07/1997.

1993-94 M.Sc. Economics, University of York (UK), with Merit.

1993 B.Sc. Economics, University of Naples. Final mark 110/110 Cum Laude (1st class), 17/02/1993.