

**CURRICULUM VITAE ET STUDIORUM****PERSONAL DATA**

Name Alberto Iozzi  
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**A) CURRENT ACADEMIC POSITIONS**

*October 2004 – today:* Associate Professor of Economics, Department of Economics and Finance, University of Rome ‘Tor Vergata’.

*December 2014 – today:* Professorial Research Associate presso il Department of Financial and Management Studies, SOAS, University of London (UK).

*December 2013:* National scientific qualification to function as Full Professor in Italian universities in *Economia Politica* (Economics), *Politica Economica* (Economic Policy), *Scienza delle Finanze* (Public Economics) and *Economia Applicata* (Applied Economics).

**B) PREVIOUS ACADEMIC POSITIONS**

*September 2013 – August 2014:* Senior Lecturer in International Management, Department of Financial and Management Studies, SOAS, University of London.

*September 2004 – August 2008:* Honoray Visiting Fellow, Dept. of Economics, University of Leicester (UK)

*November 1998 – September 2004:* *Ricercatore* (Lecturer, permanent position) of Public Economics, Faculty of Economics, University of Rome ‘Tor Vergata’.

*July 1995 – October 1998:* *Ricercatore* (Lecturer, permanent position) of Public Economics, Faculty of Economics, University of Sassari.

*1994 – 1995 (10 months overall):* Research fellow, Department of Economics and Related Studies, University of York (UK)

**C) PUBLICATIONS****C.1) ARTICLES IN REFEREED JOURNALS**

- 1) “Public procurement contracts with unverifiable quality: the case for discretionary competitive procedures”, *Journal of Public Economics*. DOI: 10.1016/j.jpubeco.2016.11.004. (with G. L. Albano and B. Cesi).
- 2) “Vertical bargaining and countervailing incentives”, *American Economic Journal: Microeconomics*, 6(3), 2014. (with T. Valletti).
- 3) “Market Structure, Countervailing Power and Price Discrimination: The Case of Airports”, *Journal of Urban Economics*, 74, pp. 12-26, 2013. (with J. Haskel and T. Valletti)
- 4) “Regulating unverifiable quality by fixed-price contracts”. *The B.E. Journal of Economic Analysis & Policy (Contributions)*, 12(1), 2012. (with B. Cesi and E. Valentini)

- 5) "The Trade of Polyethylene Waste: Prices or Policies?". *Environmental Economics and Policy Studies*, 14(4), pp. 341-356, 2012. (with A. D'Amato and G. Trovato)
- 6) "Technology and incentive regulation in the Italian motorways industry". *Journal of Regulatory Economics*, 35(2), pp 201-21, 2009. (with L. Benfratello and P. Valbonesi)
- 7) "The quest for quality: a quality adjusted dynamic regulatory mechanism". *Journal of Economics and Management Strategy*, 17(4), pp. 1011-1040, 2008. (with G. De Fraja)
- 8) "Pricing discretion and price regulation in competitive industries". *Journal of Regulatory Economics*, 29(2), pp. 151-165, 2006. (with R. Sestini and E. Valentini)
- 9) "Autostrade". *Rivista di Politica Economica*, marzo-aprile, pp. 329-364, 2006. (with L. Benfratello and P. Valbonesi)
- 10) "Strategic Choice of the Price Structure and Entry Deterrence Under Price-Cap Regulation". *Bulletin of Economic Research*, 56(4), pp. 333-352, 2004. (with M. Fioramanti)
- 11) "Spatial duopoly under Uniform Delivered Pricing when firms avoid turning customers away". *The Annals of Regional Science*, 38(3), pp. 513-529, 2004
- 12) "Quali tariffe di trasporto nel settore del gas naturale (On transportation charges in the natural gas industry)". *Mercato, Concorrenza e Regole*, VI (1), pp. 157-181, 2004. (with C. Cambini and P. Valbonesi)
- 13) "La riforma della regolamentazione del settore autostradale (Regulatory reform in the Italian highway industry)". *Economia Pubblica*, XXXII, 4, pp 71-93, 2002. (Special issue on "La riforma della regolazione nei settori di competenza del CIPE e dei Ministeri (The regulatory reform of industries under the jurisdiction of CIPE and ministries)", edited by Claudio De Vincenti)
- 14) "Social preferences and price cap regulation". *Journal of Public Economic Theory*. 41(1), pp. 95-114, 2002. (with J. A. Poritz and E. Valentini)
- 15) "Short term and long term properties of price cap regulation". *International Journal of Development Planning Literature*, 16(1&2), January & April, pp. 51-60, 2001. (special issue on 'The Telecommunications in the 21st Century' edited by W. Baumol and V. Beker). (with G. De Fraja)
- 16) "Strategic pricing and entry deterrence under price cap regulation". *Journal of Economics*. 74(3), pp. 283-301, 2001.
- 17) "Who gains from Universal Service Obligations? A welfare analysis of the rule 'One price for everywhere'". *Studi Economici*, 74(2), pp. 131-152, 2001.
- 18) "Are European skies open? The effect on competition of the air transport regulation". *The Review of Policy Issues*, 1 (4), pp. 61-80, 1995.

#### C.2) CHAPTERS IN BOOKS

- 1) "Institutional and regulatory reform of the Italian motorway industry: a first empirical assessment", in Marrelli, M., F. Padovano and I. Rizzo (eds.), *Servizi Pubblici: Nuove Tendenze nella Regolamentazione, nella Produzione e nel Finanziamento (Utilities: new tendencies in production and financing)*, Milano: Franco Angeli, 2007. (with L. Benfratello and P. Valbonesi)
- 2) "La riforma del settore autostradale in Italia: un cantiere aperto (The reform of the Italian motorways industry: men at work)", in Giannaccari, G., F. Pammolli and C. Cambini (eds.), *Le politiche di liberalizzazione in Italia (The liberalisation programme in Italy)*. Bologna: Il Mulino, 2007. (with L. Benfratello and P. Valbonesi)
- 3) "Pricing discretion and price cap regulation", in Piacentino D. and G. Sobrio (eds.), *Intervento pubblico e architettura dei mercati (Public intervention and market design)*. Milano: Franco Angeli, 2002. (with R. Sestini and E. Valentini)

- 4) "Regolamentazione tramite *price cap*, efficienza e sviluppo della concorrenza (Price cap regulation, efficiency and competition)". In Lupò Avagliano, M. V. (ed.), *L'Efficienza della Pubblica Amministrazione: Misure e parametri (Efficiency in the Public Sector: Measures and parameters)*. Milano: Franco Angeli, 2001. (with M. Bovi, L. Castellucci, S. Palmieri e V. Parisi)

### C.3) OTHER

- 1) "Regolazione del settore autostradale: gli interessi dei concessionari e quelli dei consumatori (Motorways regulation: consumers' and concessionaires' interests in contrast)". Published on line in the website [www.nelmerito.com](http://www.nelmerito.com), 24 October 2008.
- 2) "Assetto e pratica di regolazione nel settore autostradale ("Motorways regulation"). Published on line in the website [www.nelmerito.com](http://www.nelmerito.com), 26 June 2008. (with C. De Vincenti)
- 3) "Prices and locations in spatial duopoly under Uniform Delivered Pricing". *Quaderno CEIS - Centro Interdipartimentale di Studi sull'Economia e lo Sviluppo*, n. 128 (nuova serie), 2000.
- 4) "L'apparenza inganna: bisogna davvero orientare i prezzi ai costi? (On the principle of cost orientation". *Beltel*, VI(6), 79-81, 2000. (with G. De Fraja)
- 5) "Essays on regulation: Theory and practice". Doctor of Philosophy Thesis, University of York (UK), Department of Economics and Related Studies, 2000.
- 6) "Price cap, delega delle decisioni di prezzo all'impresa regolata, e orientamento dei prezzi ai costi (Price cap, decentralisation and cost orientation)". Mimeo, 2000. (with G. De Fraja)
- 7) "La politica di regolamentazione dei prezzi nel settore delle telecomunicazioni (Price regulation in the TLC industry)". Mimeo, 1999. (with P. Baviera and T. Talevi)
- 8) "Considerazioni economiche sulla regolamentazione dell'accesso alla trasmissione a larga banda e dei prolungamenti dell'accesso (On the regulation of the ADSL services)". Mimeo, 1999. (with G. De Fraja)
- 9) "La regolamentazione dei prezzi nel settore delle telecomunicazioni (Price regulation in the TLC industry)". *Newsletter CEIS - Centro Interdipartimentale di Studi sull'Economia e lo Sviluppo*, 4(5), 7-9, 1998.
- 10) "Politiche di prezzo e regolamentazione delle imprese con potere di mercato: teoria, scelta delle regole e effetti di benessere (Pricing policies and regulation of firms with market power: theory, policy and welfare analysis)". Doctoral Thesis, Università di Roma 'Tor Vergata', 1998.
- 11) "Imposizione fiscale e scelte industriali in materia di attività innovativa: un modello statico per spese di R&S *cost-reducing* (Tax policy and R&D activity: a static model of cost reducing R&D)". Consiglio Nazionale delle Ricerche (National Research Council) Working Paper, Research project on "*Technological Innovation and Industrial Growth*", 1994.
- 12) "An AIDS model incorporating uncertainty: the case for letter services in Italy 1958-89". *Quaderno CEIS, Centro Interdipartimentale di Studi sull'Economia e lo Sviluppo*, n. 25, 1992.

### D) WORK IN PROGRESS

- 1) "Platform pricing and consumer foresight: The case of airports", R&R (with R. Flores-Fillol and T. Valletti).
- 2) "Teaching an old dog a new trick: reserve price and unverifiable quality in repeated procurement" (with G. L. Albano and B. Cesi).
- 3) "Relational procurement contract and durable goods" (with G. L. Albano and B. Cesi).
- 4) "Mergers and dynamic incentives" (with T. Valletti).

- 5) "Access pricing and price cap with public funding" (with F. Boffa and E. Valentini).
- 6) "Asymmetric incentives of private and public firms to labour saving technical progress: Evidence from the Italian motorways industry" (with L. Benfratello and M. Piacenza).
- 7) "Timing of ads in broadcasting" (with A. Bennato and B. Cesi)

## E) OTHER PROFESSIONAL ACTIVITIES

### E.1) REFEREEING

Papers refereed for the following journals: *Annals of Regional Sciences*; *BE Journal of Economic Analysis and Policy*; *Bulletin of Economic Research*; *Canadian Journal of Economics*; *Economic Journal*; *Economics Bulletin*; *European Review of Agricultural Economics*; *Information Economics and Policy*; *International Economic Review*, *International Journal of Industrial Organization*; *International Tax and Public Policy*; *Journal of Economics*; *Journal of Industrial Economics*; *Journal of Industry, Competition and Trade*; *Journal of Institutional and Theoretical Economics*; *Journal of Law, Economics & Organization*; *Journal of Public Economic Theory*; *Labour*; *Manchester School*; *RAND Journal of Economics*, *Rivista di Politica Economica*; *Rivista Italiana degli Economisti*; *Southern Economic Journal* and *Transportation Research - Part B*.

### E.2) GRANTS AND AWARDS

"Competition, contracts and framework agreements in regulation and public procurement" (Deputy Director of Research). Italian Ministry of the University and Research. € 39.322. 1/4/2010 - 31/03/2012.

"Motorways and TLC: tecnology, institutions, regulation and competition" (Director of Research). Italian Ministry of the University and Research. € 19.550. 1/1/2007 - 31/12/2008.

"Expanding the scope of regulation: regulatory institutions and mechanisms in markets not traditionally regulated" (Director of Research). Italian Ministry of the University and Research. € 27.000. 1/1/2005 - 31/12/2006.

"Regulation of firms with market power: quality, efficiency and universal service obligations" (Director of Research). Italian Ministry of the University and Research. € 40.000. 1/1/2003 - 31/12/2004.

European Commission Funding (*Human Potential Programme DGXII*) for participation to the 2001 *European Association for Research in Industrial Economics* Conference (Dublin, Irlanda) with the paper "Prices and Locations in Spatial Duopoly under Uniform Delivered Pricing".

### E.3) CONFERENCES AND SEMINARS

Papers presented at the following conferences and workshops: Annual Conference of the European Association for Research in Industrial Economics 2016 (Lisbon, P), 2015 (Monaco, D), 2014 (Milan, I), 2011 (Stockholm, S), 2010 (Istanbul, TK), 2005 (Porto, P), 2001 (Dublin, IRL), 1999 (Turin, I), 1998 (Copenhagen, DK), 1997 (Leuven, B), 1996 (Vienna, A); NERI Workshop 2012 (Naples, I); Workshop on Antitrust and Regulation, 2004 (Brescia, I) and 2003 (Padova, I); Annual Conference of the Association for Public Economic Theory 2002 (Paris, F); Annual Conference of the Italian Society for Public Economics 2001, 2006 e 2010 (Pavia, I); Annual Conference of the Italian Society for Transport Economics 2007 (Naples, I); Kuhmo Nectar Conference 2007 (Urbino, I); 5th Conference on the Economics of TLC and Information Technologies 2001 (Madrid, E); Royal Economic Society 2011 (Royal Holloway, UK), 1996 (Swansea, UK).

Papers presented at the staff seminars at the following universities: Zhejiang University, SOAS - University of London, EIEF, DICE University of Leicester, EIEF, DICE - Dusseldorf, Thema - Université de Cergy-Pontoise, Università di Chieti-Pescara, Università di Napoli "Federico II", Università di Padova, Università di Sassari, University of Warwick.

## E.4) OTHER

Member of the Executive Committee of the European Association for Research in Industrial Economics (EARIE) (2012-today).

Member of the Executive Committee of the *Società Italiana di Economia dei Trasporti e della Logistica* (Italian Society for the Economics of Transportation and Logistics, SIET) (2015-today).

Member of the Board of Studies, Doctoral Programme in Economics, University of Roma 'Tor Vergata' (2003-today).

Member of the Scientific Committee of Proxenter - Center of Research in Procurement and Supply Chain, Università di Roma 'Tor Vergata' (2013-today).

Member of the Advisory Committee, Department of Economics and Finance, University of Rome 'Tor Vergata' (2010-2012 and 2016-today).

Member of the Board of Studies, Master Programme in Antitrust and Regulation, University of Roma "Tor Vergata" (2002-today).

Member of the Board of Studies, Master Programme in Transport and Logistics, University of Roma "Tor Vergata" (2014-today).

Member of the Local Organising Committee of the 39<sup>th</sup> Conference of the European Association for Research in Industrial Economics (EARIE), held in Rome in September 2012.

Member of the Board of Studies, Master Programmes in Economics and Finance, University of Roma "Tor Vergata" (2012-2014).

## F) TEACHING

## LECTURE COURSES

*Graduate*: Microeconomics: neoclassical consumption and production theory (1<sup>st</sup> year), Industrial economics (1<sup>st</sup> year), Economics of regulation (1<sup>st</sup> year), Finance in the global market (1<sup>st</sup> year) .

*Undergraduate*: Industrial organisation and competition policy (4<sup>th</sup> year), Industrial economics (3<sup>rd</sup> year), Economics of regulation (3<sup>rd</sup> year), Public economics (3<sup>rd</sup> year), International business strategy (2<sup>nd</sup> year), Microeconomics (tutorials) (1<sup>st</sup> year).

## SUPERVISIONS

*Graduate* (\* joint supervisor)

Edilio Valentini	Essays on price cap regulation	2001
Carla Pace	Essays on the economics of regulation	2001
Roberta Sestini*	Essays on the economics of regulation	2002
Federica Manca*	Mandatory contracts in wholesale energy markets	2006
Berardino Cesi*	Essays in industrial economics and the economics of education	2007

*Undergraduate*

Main supervisor of several dissertations in industrial and public economics (around 10-15 per year since 2002).

## G) EXTERNAL WORK

Senior Economic Advisor to the President of Ferrovie dello Stato S.p.A., August 2014 – November 2015.

Teacher in the training programme on "The regulation of the electricity industry" for members of the Belgian Electricity Regulatory Authority (CREG), offered by the *Centre for Regulation in Europe – CERRE*, March 2011.

"Tariff regulation" (project director), for Autostrada Pedemontana Lombarda S.p.A., April – May 2010.

Short-term expert in the EU project "Institutional Strengthening of the Energy Market Regulatory Authority" in Turkey, April – May 2005.

Short-term expert in the EU PHARE project "Institutional Strengthening of the Energy Market Regulatory Authority" in Lithuania, November 2003.

"Price cap review 2002" (project director), for Autostrade S.p.A., March – June 2002.

"Price cap formula review 2002" (project director), for Telecom Italia S.p.A., May – July 2002.

"Tariff regulation" (project director), for the Italian Ministry of the Economy, January 2000 – December 2001.

"Affordability and cost orientation in the regulation of the TLC industry" (co-director with G. De Fraja), for Telecom Italia S.p.A., April – June 2000.

"The regulation of the Italian Highway system", for the Italian Ministry of the Infrastructure and for the Italian Ministry of the Economy, January – December 1999.

"Access price regulation" (co-director with G. De Fraja), for Telecom Italia S.p.A., October 2002. (with G. De Fraja)

"Price regulation in the TLC industry; a new form of price cap regulation" (project director), for Infostrada S.p.A.. September - December 1998.

"Price regulation in the TLC industry", for Infostrada S.p.A.. March - July 1998.

"The regulation of highways, airports and sea passengers transport", for the Italian Ministry of the Economy, October 1996 – September 1997.

## H) EDUCATION

July 2000: D.Phil. in Economics, Department of Economics and Related Studies, University of York (UK). Thesis: 'Essays on regulation: theory and applications'. Supervisor: prof. Gianni De Fraja.

July 1998: *Dottorato di ricerca* (Ph.D.) in Economic Theory, Faculty of Economics, University of Rome 'Tor Vergata'. Thesis: '*Politiche di prezzo e regolamentazione delle imprese con potere di mercato: teoria, scelta delle regole e effetti di benessere*' (Pricing policies and regulation of firms with market power: theory, policy and welfare effects). Supervisor: prof. Stefano Gorini.

September 1992: Master of Sciences in Economics, Department of Economics and Related Studies, University of York (UK).

Aprile 1991: Laurea in Economics, Faculty of Economics, University of Rome 'La Sapienza'. Final mark 110/110 cum laude.